

Where Suppliers meet Buyers... and do business with confidence!



*They often struggle to find **reliable** suppliers with the required skills. The Supply Chain UPSKILL Programme™ (SCUP) will ensure suppliers meet all the requirements of large buyers, and so become regular suppliers to them*

Large organisations in the public sector or private sector are looking for quality local suppliers.

Are you one of them?

SCUP offers many key benefits....

- 1. Meet** genuine buyers / genuine opportunities
- 2. Learn** what larger buyers are really looking for
- 3. Apply** and change the way you work to be able to manage larger contracts
- 4. Get business** from the other like-minded suppliers in your group
- 5. More contracts:** help with implementing your action plan to achieve significant profit growth
- 6. Finance** – where eligible

"Collaboration - Hilda saved me a lot of money and heartache!
She highlighted a major flaw in our thinking.
So although the original collaboration did not come about, it was a good thing. We saved a lot of time and money, and we have Hilda to thank for that."

Dizzee Designs

For FREE initial meeting, contact Ministry for Growth:-

T: 03 333 217 888 | E: info@MinistryForGrowth.co.uk | www.MinistryForGrowth.co.uk

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"I thought Deb's Masterclass was excellent.

Gave me some ideas about how I can use collaboration to help my business and other complementary local businesses."

Breathe Insurance

How does it all fit together?



Being an excellent supplier to a large buyer, has many critical success factors, as indicated in this diagram.

SMEs participating in SCUP will get practical insights into finding and winning new business, and other profitable growth opportunities.

In-company coaching ensures participants are achieving increased sales and profits.

"Deb delivered his Collaboration and Joint Bidding workshop at a recent industry forum which I found to be interesting and insightful and he engages his audience with ease."

Ella, ISG

The process of joining is straight-forward....



SMEs are carefully vetted and if they **pass** the selection criteria they are accepted on to the next SCUP.

If they do not pass, they still get access to individual modules to help them improve and apply again.

The team has won more than £6.5 million of business for clients.

Over 2,500 delegates have attended our practical workshops.



Registered and Approved Growth Coaches

Start the joining process TODAY!
Call us on 03333 217 888

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